John M Keating

Beer, Wine & Spirit Merchant

Former St. Mary's Church, Mary St. Dublin 1.

To whom it concerns

2<sup>nd</sup> March 2007

## Auper Bar Control Systems at John M Keating, Dublin, Ireland

Dear Luc.

It gives me great pleasure to recommend Auper Electronic Controls as a valuable partner in the provision of bar control systems for John M Keating Bar Café and Restaurant's business in Dublin, Ireland. From the planning and evaluation stages in early 2005 your company offered us every assistance in supplying equipment and systems which became part of our overall bar control and beverage reconciliation solution. Your flexible approach in working with our fit out contractors enabled us to ensure that all of the required systems were in place when our business opened on day one in December 2005. Your company also worked very closely with us in making key changes in your software products so that we could seamlessly integrate your products with our Point of Sale and Stock Control packages to provide a robust and fully automatic Beverage Reconciliation solution used by our Bar Managers, Food & Beverage Controller and Stock takers.

Your lager, stout and syrup flow meters have performed very reliably and accurately since we started trading. It has been very easy to add further beer and soft drink lines and calibrate the flow meters as our business has evolved. Each of the 13 Harpagon units has performed well and never failed. Your design assistance was particularly helpful to enable us to interface with the 40 coffee counters through out the premises. Each of our 11 bar and coffee workstations was fitted with your Eclipse Hv systems and we use these to dispense nearly all of our 70 lines of liquor drinks and cocktails. The calibration of these systems has also been very straight forward. We have also appreciated your pro-activity in developing very useful accessories such as spout covers to meet our needs.

We were also very pleased to work closely with your software developers to ensure that we have a fully automated, lights out set of PCs to handle the draught and liquor systems, each of which start from power up without need for any human intervention.

Finally, we have been very satisfied with your engoing support when required and quick delivery of additional equipment and consumables.

Best regards

John M Keating